Automation Is the Key to Meet Rising E-Commerce Consumer Demands

BUILD FOR TODAY.
INVEST FOR TOMORROW.







Explore the Future of Warehousing















N.A. CHAIN STORES SEE 80% INCREASE OF ONLINE SALES YEAR OVER YEAR BABY BOOMER
ONLINE
SHOPPING
INCREASES 187%
IN 2020

MORE WAREHOUSE HELP NEEDED



Today's digital consumer wants increasingly more products at lightning speeds. Your business needs fast, efficient and reliable processes to meet the growing demand in fulfillment.

Traditional chain stores in the US and Canada have seen an 80% year-on-year rise in online sales in April 2020, a figure significantly higher than that of digitally native retailers.





Your business' needs for these fast, efficient and reliable processes are urgent. E-commerce sales are projected to increase to \$893 billion in 2022 from \$526 billion in 2018.



E-COMMERCE SALES ARE PROJECTED TO INCREASE

2018 **526** BILLION



2022 **893** BILLION

FULFILLMENT HELP DESPERATELY WANTED



EXTRA
452,000
EMPLOYEES

U.S. warehouses and distribution centers needed an extra 452,000 employees over 2018 and 2019 just to keep pace with consumer demand for e-commerce goods.

779 MILLION



1.2 BILLION

The number of jobs in the warehousing and storage industry increased to 1.2 billion in December 2018 from 779 million in January 2015

MORE JOBS WILL BE NEEDED
AS E-COMMERCE SALES
SKYROCKET—WITH TOO FEW
EMPLOYEES TO FILL THEM.

Get Ahead with Innovative Order Fulfillment Systems

Businesses' inability to find enough employees has led them to turn to technology to not only keep pace with soaring demands for e-commerce goods but stand apart in speed, efficiency, productivity and cost containment.



AUTOMATED STORAGE AND RETRIEVAL SYSTEMS ARE THE TICKET TO MAXIMIZING **EFFICIENCY AND PRODUCTIVITY.**



Most businesses don't require a completely automated solution. Many would benefit from having automation technology at the beginning and end of their fulfillment processes, helping with bringing in and getting out products.

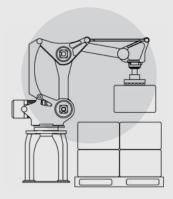
Your business can improve your valuable employees' efficiency and safety levels by implementing automation solutions.





Direct-to-consumer fulfillment and return handling are expensive processes. Your business' success in an ultra-competitive and quickly changing landscape hinges on your efficiency.

INBOUND DEPALLETIZING AND **OUTBOUND PALLETIZING**

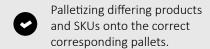


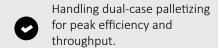
FANUC's palletizing robots can help streamline the beginning and end of your fulfillment processes by:

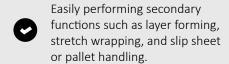


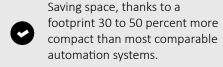
Efficiently transporting materials in and out of your warehouse at world-class speeds.

Using machine vision, sorting and height-detection technologies to depalletize homogeneous and heterogeneous loads.









Reap the Benefits of Automation

AUTOMATION PROVIDES FORWARD-THINKING BUSINESSES WITH THE OPPORTUNITY TO:



Manage inventory and trace product movement



Process orders 24/7



Reduce order fulfillment time



Increase order volumes

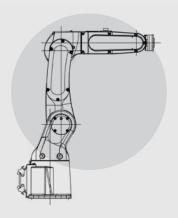


Optimize existing warehouse space



Ensure reliable and consistent picking and packing process

STORAGE AND RETRIEVAL SYSTEMS



FANUC's storage and retrieval robots, including its $LR\ Mate$ 200iD/7L robot, can help with:

0

Tracking, managing and restocking more than 18,000 SKUs for products varying in size and shape.

0

Covering a modular area, expandable in height and width, and occupying a small footprint.

0

Serving customers unmanned with product selections directly through a kiosk.

0

Elevating workflows in businesses, especially in the medical, manufacturing and retail industries.

Optimize Warehouse Space

AUTOMATED STORAGE AND RETRIEVAL SYSTEMS CAN HELP OPTIMIZE YOUR WAREHOUSE SPACE BY:



- Monitoring a vast warehouse section with a single robot.
 - Increasing inventory by storing products vertically—as much as 125 feet high—while maximizing valuable and limited horizontal floor space.
- 0
- Handling more SKUs by lifting thousands of pounds.
- Streamlining inventory turns.
 - Implementing and adapting processes using a modular structure.

LEVEL UP WITH VALUE-ADDED SERVICES

Automated facilities create opportunities for businesses to provide value-added services for their customers such as:

- Return handling
- Custom packaging
- Sortation
- Recycling
- Kitting
- Product routing
- Labeling

IMPROVE MANAGERS' ABILITY TO UTILIZE RESOURCES

With automation solutions, warehouse managers can:

- Ensure rapid responses to customers
- Better manage their inventories
- Efficiently utilize floor space
- Account for lack of labor for stocking and shipping

Sources

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